



PERFORMANCE PAY PLAN EXAMPLE

Virtual Freight Agent (VFA)

The below Performance Pay Example is based on VFA Operation servicing five (3) freight delivery customers and the customers processing 3 - 5 shipments daily.

Operation Revenue & Profit Overview

70% Operation Pay Profit | After You Pay the CARRIER | DRIVER – What's Remaining = Profit

Shipments Per Day	Profit Paid Per Load 70%	Daily Earning	Weekly Earning	Monthly Earning	Yearly Earning
# of Customers 3 # of Shipments 3	\$300 Paid by Customer \$200 Paid to Carrier \$100 70% Profit	6 Workdays			
Customer #1	\$70 (X3)	\$210	\$1,260	\$5,040	\$60,480
Customer #2	\$70 (X4)	\$280	\$1,680	\$6,720	\$80,640
Customer #3	\$70 (X5)	\$350	\$2,100	\$8,400	\$100,800
	Total	\$840	\$5,040	\$20,160	\$241,920

One (1) Good Freight Customer:

Virtual Freight Agent (1) 1 Good Customer Three (3) Shipments Daily	\$60,480 Yearly
Virtual Freight Agent (2) 1 Good Customer Four (4) Shipments Daily	\$80,640 Yearly
Virtual Freight Agent (3) 1 Good Customer Five (5) Shipments Daily	\$100,800 Yearly

The Pay Plan is an EXAMPLE Only. Payout's can and will varies based on number of shipments, number of customers and rates negotiated with shippers and carriers.

Operation Revenue & Profit Overview

30% Operation Pay Profit | After You Pay the CARRIER | DRIVER – What's Remaining = Profit

Shipments Per Day	Profit Paid Per Load 30%	Daily Earning	Weekly Earning	Monthly Earning	Yearly Earning
# of Customers 3 # of Shipments 3	\$300 Paid by Customer \$200 Paid to Carrier \$100 30% Profit	6 Workdays			
Customer #1	\$30 (X3)	\$90	\$540	\$2,160	\$25,920
Customer #2	\$30 (X4)	\$120	\$720	\$2,880	\$34,560
Customer #3	\$30 (X5)	\$150	\$900	\$3,600	\$43,200
	Total	\$360	\$2,160	\$8,640	\$103,680

One (1) Good Freight Customer:

Virtual Freight Agent (1) 1 Good Customer Three (3) Shipments Daily	\$25,920 Yearly
Virtual Freight Agent (2) 1 Good Customer Four (4) Shipments Daily	\$34,560 Yearly
Virtual Freight Agent (3) 1 Good Customer Five (5) Shipments Daily	\$43,200 Yearly

The Pay Plan is an EXAMPLE Only. Payout's can and will varies based on number of shipments, number of customers and rates negotiated with shippers and carriers.